



## Taking the Stress out of Staffing



# NEGOTIATION SKILLS WORKSHOP

## Want to be a great negotiator?

Great negotiators understand the value they contribute to their organisation by providing economic benefits, delivering strategic solutions and building strong relationships

In this workshop you'll learn:

- \* what makes a successful negotiator*
- \*the path from defining your purpose to the successful conclusion*
- \*effective negotiation techniques and styles*
- \*how to handle conflict successfully*
- \*how to achieve a win-win*

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